

Annual Conference

We are very excited to announce the dates and location for the **2016 Annual National Sales and Compliance Conference**. The event will be held at the historic Skirvin Hilton in Oklahoma City. The conference will begin Thursday September 22nd at 1:00 p.m. for the optional firm element C.E. and followed by a reception in the evening at 6:30 p.m. Meetings will begin on Friday, September 23rd at 9:00 a.m. Friday's meetings will conclude at approximately 5:15 p.m. with dinner at 6:30 p.m., and meetings will be conducted on Saturday September 24th from 8:00 a.m. to approximately 12:30 p.m., at which point the conference will adjourn. Representatives are invited to bring their spouses and stay over Saturday night. With first class amenities and an improved format that will include more firm element continuing education in more areas, this year's conference promises to be our best ever!

Hotel History

The moment it opened in 1911, Oklahoma fell in love with the Skirvin. In a newborn state, its sumptuous sophistication disarmed and charmed a steady stream of presidents and world figures, oil barons, cattle kings, glamorous ladies and glittering stars. Downtown Oklahoma City reveled in it! This beautifully restored and re-invented gem continues to beckon.



The Skirvin Hilton features 225 luxuriously appointed guest rooms including twenty specialty suites, one presidential suite, 99 king bed rooms and 126 double/double rooms. A fitness center with cardio theatre, indoor swimming pool and whirlpool spa and full service business center are also offered to our guests at our great downtown location, just blocks from Oklahoma City's top attractions and Bricktown Restaurant and Entertainment District.

Production Level	Conference Costs + Spouse	(Requires 2 nights stay at conference)
Under \$40,000	\$0	
\$40,000 - \$100,000	\$0	
\$100,000 - \$200,000	\$0	
\$200,000 - \$350,000	\$0	
\$350,000 - and up	\$0	

There is no cost for the conference attendance to representatives and registered production assistants (attending both days). Those who desire to play golf will have the opportunity after the conference adjourns on Saturday at adviser expense. We look forward to seeing you in September for this informative and enjoyable conference. Alternatively, the on-line conference costs will be \$375 per adviser due to the extra expense of programming the conference for an online format, technology expense, creating tests for all content and the workload to ensure all content is reviewed by all applicable advisors. Additional details for the make-up conference to be announced.